



# CUTTING & WEAR

CUTTING & WEAR RESISTANT DEVELOPMENTS LIMITED

Mr. J. O'Connor,  
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S. Yorkshire.

13<sup>th</sup> November '01

Dear John,

## Re- SWORD Innovation Programme

Further to our telephone discussion regarding our previous participation in the SWORD Programme.

I am pleased to report that the QuickTip Hardfacing System has gone from strength to strength over the years, and we now have over 20 licensees worldwide. The range of applications has also grown, and we have a Licensee in Japan who uses the process for non- oilfield work. The QuickTip System has also resulted in other 'spin off' products, such as 'ReadyTip' tungsten carbide inserts on self adhesive paper.

The training part of the QuickTip process has also integrated with another of our SWORD projects around a training school. This has now evolved into our 'Hardfacing Technology Centre' which has a purpose built training room with all the presentation aids, product information etc. This is also used when we have customer visits to give them a wider understanding of our products and services, and technical presentations.

QuickTip is becoming increasingly well known, and we are working on getting major oil tool companies to specify 'QuickTip' on their drawings.

Companies worldwide have taken up our technology, but U.S.A. is by far the largest market for us.

Please let me know if I can help further.

Yours sincerely,

Jill Macdonald



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